

# QRA Holder Renewal Application Form For Year 2025

### **IMPORTANT NOTES**

1. The one year membership period is by calendar year, from 1 January to 31 December.

Deadline for submitting renewal application : 31 December 2024

- Completed application form with appropriate annual fee must be received by IFPHK on or before the deadline. A late fee of HK\$100 will be added to the regular annual fee for completed application submitted between 1 January and the last day of February in the following year. Annual fee and late fee are nonrefundable and non-transferable.
- 3. Please consider the renewal channels and your preferred payment method:

To pay by bank transfer/deposit	Renewal Form
To pay by cheque	Renewal Form
To pay by credit card	Online Renewal

- 4. If a complete application is not received by the end of February in the following year, the QRA holder will be considered as not having satisfied the renewal requirements and the membership will automatically be suspended. The list of "temporarily suspended QRA holders" will be posted on IFPHK's website and published in our official publication for public's information. IFPHK may take any other actions it deems appropriate.
- 5. Please note that the complete application must be submitted in person or by mail to the office:

Operations Department Institute of Financial Planners of Hong Kong 13/F, Causeway Bay Plaza 2, 463–483 Lockhart Road, Hong Kong

"Re: QRA Membership Renewal"

- 6. According to the Hongkong Post, mail items bearing insufficient postage are subject to surcharge. IFPHK will not absorb the insufficient postage, and it could result in the mail being returned. Therefore, applicants are advised to ensure that their mail bears sufficient postage and contains return address.
- 7. IFPHK will acknowledge the receipt of renewal application by email. Further, an acknowledgement slip will be issued to those who submit the application in person at the IFPHK office.
- 8. All applications are subject to review and approval by IFPHK. IFPHK endeavours to notify the result of the application within six to eight weeks' time. If you have any concerns, issues or further queries regarding the QRA membership renewal application, please contact us at (852) 2982 7888 or by email: membership@ifphk.org.

### Mark Usage & Continuing Education (CE)

9. QRA holders are required to renew their membership annually in order to continue using the QRA marks. To renew their membership, QRA holders must maintain technical competence and fulfill ethical obligations. They must complete a minimum of 5 credits of continuing education (CE) on retirement related topics every year (3 of which must be obtained from IFPHK designated CE courses). QRA holders who received their membership after 1 July 2024 may complete a minimum of 2.5 CE credits to meet the renewal requirement for the first year (1.5 of which must be obtained from IFPHK designated CE courses).

### **IMPORTANT NOTES (CONTINUED)**

#### Mark Usage & Continuing Education (CE) (continued)

- 10. QRA holders have to strictly follow the *Guide to Use of the QRA Marks* in featuring the QRA marks in printed and online communications including business cards, letterhead, advertising, personal promotional literature, signage and websites.
- 11. QRA holders are required to maintain attendance records and supporting documentary evidence of CE programs for a period of up to 3 years.
- 12. All filings and records of CE programs are subject to audit by IFPHK where members will be required to provide all attendance records and supporting documentary evidence upon request. Failure to provide the evidence may lead to disciplinary action including but not limited to the relinquishment of the QRA membership.
- 13. Please do not submit any CE attendance records and supporting documentary evidence with this application form unless specifically requested to do so.
- 14. QRA holders who have not signed the Mark Usage & Continuing Education (CE) Declaration or have not acquired enough CE credits are considered non-compliance with the renewal requirements. Their membership and rights to use the QRA marks will be suspended until they have successfully renewed their membership.
- 15. QRA holders who cannot comply with the renewal requirements for health reasons or other circumstances beyond their control can submit a written request to IFPHK for consideration. Such requests must include an explanatory letter and all applicable supporting documentation. These exception cases will be considered by the Assessment and Compliance Committee on a case-by-case basis.

#### **Declaration & Agreement**

- 16. All QRA holders must voluntarily disclose any public, civil, criminal or disciplinary actions that may have been taken against them during the previous year as part of the renewal process. QRA holders in concerned are required to provide all relevant documents relating to the matters to IFPHK.
- 17. Abbreviation of Regulatory Bodies

SFC : Securities and Futures Commission
 HKMA : Hong Kong Monetary Authority

- IA : Insurance Authority

- MPFA : Mandatory Provident Fund Schemes Authority

QRA HOLDER RENEWAL APPLICATION FO	RM YEAR 2025
For official use only	
Date Received	Approval
Date entry	Remarks
Bank-in date	-
Dank in date	
SECTION ONE: MEMBERSHIP & PAYMENT	
ID Card/Passport No.	IFPHK Membership No.
ib Card/Passport No.	
(as printed on ID card/passport)	QRA
English Name	Chinese Name
las	printed on ID card/passport) (if applicable & as printed on ID card/passport)
Email Address	у предоставления и по также и по
,	
(email address in our	examination/membership record(s) will be updated with the information provided here)
Annual Membership Fee for Year 2025 (in which, 5% will be contributed to IFPHK building fund):	□ HK\$1,200
Late Fee of \$100 will be incurred to late application submitted between 1 JAN and 28 FEB 2025, i.e.	total:
☐ Cheque Cheque No. Drawn on (Ban	k)·
(Cheques should be made payable to "IFPHK Ltd.")	<u> </u>
□ Bank Transfer / Deposit  Account Information  Bank Name : HSBC  Bank Code : 004  Account Name : The Institute of Financial Planners	s of Hong Kong Limited
Account No. : 002-8-414118	
(Please attach a copy of transfer / bank-in slip to this applie	cation form.)
(Please renew your membership online if you wish to pa	y the fee(s) by credit card.)
CECTION TWO MARK NOACE & CONTINUING	EDUCATION (CF) DECLADATION
SECTION TWO: MARK USAGE & CONTINUING	
Please read items (9) to (15) of the Important Notes before	ore signing the declaration below.
This is to declare that	
a) I have read and agree to follow the Guide to Use of	the QRA Marks which is available on IFPHK website;
b) I understand the CE requirements and obligations o	f a QRA Holder as specified by IFPHK;
c) I have met the obligations of the proper usage of the	e QRA marks; and
	renewal, including the completion of the following CE
<ul> <li>Course: [Navigating Retirement Innovations in I</li> </ul>	Hong Kong]
OR	
➤ IFPHK Financial Planning Conference 2024	

1

Signature:

2024-11

Date: \_\_\_\_\_

SI	ECTION THREE: DECLARATION & AGREEMENT						
Pe	riod of Declaration: 1 January 2024 to the date of signing in this section						
1.	Have you ever been convicted of any offence other than a minor traffic or littering offence in Hong Kong or elsewhere?	Yes	No				
2.	If "yes", please specify:  Are you or have you ever been declared bankrupt in Hong Kong or elsewhere?  If "yes", please specify:						
3.	Have you ever been refused membership of a statutory body or other professional body (including but not limited to SFC, HKMA, IA, MPFA) in respect of your professional capacity in Hong Kong or elsewhere? If "yes", please specify:						
4.	4. Have you ever been refused professional indemnity insurance in Hong Kong or elsewhere?						
5.	If "yes", please specify:  Have you ever been imposed disciplinary measure (including but not limited to revocation or partial revocation of license, suspension or partial suspension of license, pecuniary penalty, public reprimand, private reprimand) by a statutory body or professional body (including but not limited to SFC, HKMA, IA, MPFA)?						
6.	If "yes", please specify:Are you aware of any other matters that may impact on IFPHK's consideration of your application?  If "yes", please specify:						
No	tes:						
1.	If you have answered "YES" to any of the above questions, please attach all relevant documents relating to the matter A QRA Holder has the obligation to cooperate fully in IFPHK investigation (if any) in relation to his / her declaration ab		e.				
Pe	rsonal Data Agreement						
1.	I explicitly consent that any personal information (personal data) from time to time collected or held by IFI contained in this application or obtained otherwise) is provided and may be held, used, processed and/or caccordance with and for the purpose outlined in the Data Privacy Statement herein, and/or (ii) to permit and to:	lisclosed	d (i) in				
	<ul> <li>a. fully and fairly process my application,</li> <li>b. disclose any personal data where IFPHK has an obligation to make such disclosure under the require law binding on IFPHK,</li> <li>c. disclose to the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status, date of award, professional standing and history of the public my QRA holder's status and the public my QRA hol</li></ul>		•				
	actions as a QRA holder and the date of my ceasing to be a QRA holder (if applicable), d. use my personal data to compile statistics and analyse the results wholly for use within IFPHK, e. disclose my personal data to the Financial Planning Standards Board Ltd. and its affiliate members purpose.						
2.	I understand that I may refuse to provide personal data as requested in the application or otherwise, but su the provision of inaccurate personal data may result in IFPHK being unable to or refusing to process this app		sal, or				
3.	I agree that IFPHK may disclose my QRA holder's status to my employer (being the entity with white employment, agency or similar contractual obligation, and/or the holding companies, subsidiary companies members of such entity) [that is kept in the IFPHK record] upon their request.  □ Yes □ No						
4.							
Ap	pplication Statement						
I declare that the statements made in this application are true and complete. I authorize the investigation of all statements made by me with respect to this registration. If I have been convicted of any offence other than a minor traffic or littering offence or have been expelled from a professional society or institute, I will provide additional relevant documents together with this form.							
I understand that the rights to use the QRA marks are granted by IFPHK to me personally. I agree that my QRA holder status is limited to a fixed period of time. At the end of the period, if my membership is not renewed, I agree that my QRA holder status expires immediately and my right to use the QRA marks will terminate. I further agree that if I do not comply with the QRA renewal requirements, I shall cease the use of the QRA marks immediately. I agree that the IFPHK may relinquish any rights I have in the use of the QRA marks if I fail to maintain my QRA holder status.							
ac no	I agree to be bound by the provisions of the IFPHK's Memorandum and Article of Association as an Associate Member and acknowledge that the Board of Directors of the IFPHK may terminate a person's IFPHK membership if it considers the person not fit to be a member, such as but not limited to where the person has been convicted of a criminal offence, is adjudicated bankrupt, is mentally incapacitated, or if the person's opinion or conduct is injurious to the interest or character of the IFPHK.						
Sie	gnature: Date:						

2

CH	ECKLIST
Ple	ase make sure that you have completed the following items:
	Section One: Membership & Payment (page 1)
	☐ [If you are paying by cheque] Attached a cheque payable to "IFPHK Ltd" with the correct amount.
	☐ [If you are paying by bank transfer/deposit] Attached a copy of transfer / bank-in slip.
	Section Two: Mark Usage & Continuing Education (CE) Declaration: read and signed (page 1).
	Section Three: Declaration & Agreement: read, checked the appropriate boxes and signed (page 2).
	☐ Selected your option in relation to the disclosure of membership status to your employer (page 2).
	ACKNOWLEDGEMENT OF RECEIPT For Renewal Application Form Submitted by Mail or by Courier
Me	e acknowledgement of receipt will be sent to you via email to the email address provided at Section One: mbership & Payment of this renewal form. If email address is not provided, the email will be sent to the email lress on IFPHK record.
	ACKNOWLEDGEMENT OF RECEIPT For Renewal Application Form Submitted in Person
To:	(Please fill in your full name)
	hereby acknowledge the receipt of your QRA Holder Renewal Application Form for IFPHK Chop: ar 2025.
Dur	your information, the processing time for this application will be around 6 to 8 weeks. ing this period, IFPHK may contact you regarding supplementary information to ensure mooth process.

Thank you for your continual support to IFPHK.

If you have any concerns, issues or further queries regarding the QRA membership renewal application, please contact us by email at <a href="mailto:membership@ifphk.org">membership@ifphk.org</a>.

Date



# RENEWAL - UPDATING PERSONAL PARTICULARS

## 續期一更新個人資料

### Instructions 指引

- 1. This form is only necessary if you wish to submit your updates with the renewal form. 此表格僅在遞交續期表格時一併更新資料才需遞交。
- Active members can instantly change their personal particulars online under the Member's Area of IFPHK website (Login > Personal Profile > Personal Information Update).



有效會員可於學會網頁的會員專區即時網上修改個人資料。(登入 > 個人資料 > 個人資料更新)。

Name 姓名	<u></u>				ID Card/Pas	sport No.身分證/	/護照號碼
Personal F	Profile 個人資	料					
	ımber 電話號						
		(Mobile 手	継)		(Office	e 公司)	(Home 住
Mailing A	ddress 通訊均		<i>1</i> /×/		(0	<u> </u>	(nome in
Receiving	publication	 s 收取刊物		 Online publica	tions 網上刊物	☐ Printed	d publications 印刷刊物
Language	of commun	ication 通訊語	這 □	English 英文		☐ Chines	se 中文
orograms, n (Privacy) Or 學會可能使	memberships, cordinance, if you 用電子郵件、郵	onferences, ever do not want to re	nts, researd eceive these 及告知會員	h and products a e messages from 有關考試、教育	and services. Purs n the IFPHK, plea i課程、會籍、會讀	bility of examinations uant to the Personal se "tick" this box. 義、活動、研究及產	Data □ ✓ = Not receir 不收取
Employme	ent Details 就	業資料					
Current E	mployer 現時						* Employer Code 僱主編號
							С
Current P	osition 現時耶	<b>職位</b>					* Industry Code 行業編號
							I
Financial	Planning Wo	ork Experienc	e 財務策劃	工作年資	* Current E	arnings 現時收入	
				(years 年)	)	E	<u> </u>
					* please refer to	the Code Tables on t	the next page 請參考下頁的編號讀
Academic	/ Professiona	al Qualification	s <i>學歷/專</i>	業資格			
		n Attained 所		-112 VIII			Award Year 頒授年
Name of E	Education Ins	stitution 教育	機構名稱				
		ition 專業資格					
AHKIB ANZIIF	☐ CFA ☐ CFMP	☐ ChFC☐ CLU	☐ CPA☐ CWM	☐ FLMI ☐ FRM	☐ HKRFP ☐ LUTCF	☐ Others 其他:	
		Y Holding in H					
	SFC 證監會	i ioianig iii i				IA 保監局	☐ MPFA 積金局
ACTIVE C	FP® Certific	ation / AFP®	Certificati	on in China <u>才</u>	有效的中國 CFP	®資格認證/AFP®	資格認證
	No 沒有	☐ Yes	;有 (certifica	ation no.中國資格	<b>各認證編號:</b>		
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I declare 本人謹此	聲明,本人戶	<b>听提供之資料</b>					
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I declare 本人謹此	聲明,本人	所提供之資料	I THE				
l declare 本人謹此	聲明,本人	所提供之資料	F 1994				
	聲明,本人戶	所提供之資料			_	日期:	



# **RENEWAL - UPDATING PERSONAL PARTICULARS**

# 續期一更新個人資料

### Code Tables 編號列表

### Employer Code 僱主編號

(Please choose the group that your current employer belongs to 請選擇您現時僱主所屬的集團)

<b>C</b> 1	AIA 友邦	<b>C</b> 9	DBS Bank 星展銀行	<b>C</b> 17	Standard Chartered Bank 渣打銀行
<b>C</b> 2	AXA 安盛	<b>C</b> 10	Hang Seng Bank 恒生銀行	<b>C</b> 18	UBS 瑞銀
<b>C</b> 3	Bank of Communications 交通銀行	<b>C</b> 11	HSBC 匯豐	<b>C</b> 19	CMB Wing Lung Bank 招商永隆銀行
<b>C</b> 4	Bank of East Asia 東亞銀行	<b>C</b> 12	FWD Group 富衛集團	<b>C</b> 20	Zurich Insurance Group 蘇黎世保險集團
<b>C</b> 5	Bank of China 中國銀行	<b>C</b> 13	Manulife 宏利	<b>C</b> 22	Sun Life Hong Kong Limited 香港永明金融
<b>C</b> 6	China Construction Bank 中國建設銀行	<b>C</b> 14	Nanyang Commercial Bank 南洋商業銀行	<b>C</b> 23	CTF Life 周大福人壽
<b>C</b> 7	Citibank 花旗銀行	<b>C</b> 15	Prudential 保誠香港	<b>C</b> 24	China Life 中國人壽
<b>C</b> 8	Convoy 康宏	<b>C</b> 16	Shanghai Commercial Bank 上海商業銀行	<b>C</b> 21	Others 其他

### Industry Code 行業編號

(Please choose the one that best describes the industry you are serving, e.g. if you are serving as an accountant in a retail bank, you should choose **I**1

請選擇其中一個最能夠描述您所屬行業的編號;例:您於零售銀行任職會計師,應選擇 I1)

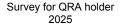
<b>I</b> 1	Retail Banking 零售銀行	<b>I</b> 6	Independent Financial Advisor 獨立財務顧問	<b>I</b> 11	Academia 學術
<b>I</b> 2	Private Banking 私人銀行	<b>I</b> 7	Asset Management 資產管理	<b>I</b> 12	Real Estate Sector 房地產界別
<b>I</b> 3	Investment Banking 投資銀行	<b>I</b> 8	Securities Brokerage 證券經紀		
<b>I</b> 4	Life Insurance 人壽保險	<b>I</b> 9	Legal Practice 法律		
<b>I</b> 5	General Insurance 一般保險	<b>I</b> 10	Accounting Practice 會計	<b>I</b> 13	Others 其他

# Earnings Code 收入編號

	3 DO COM 30 E		
<b>E</b> 1	Less than HK\$200,000 港幣 200,000 元以下	<b>E</b> 4	HK\$600,000 – less than HK\$800,000 港幣 600,000 元 - 港幣\$800,000 元以下
<b>E</b> 2	HK\$200,000 – less than HK\$400,000 港幣 200,000 元 - 港幣 400,000 元以下	<b>E</b> 5	HK\$800,000 – less than HK\$1,000,000 港幣 800,000 元 - 港幣\$1,000,000 元以下
<b>E</b> 3	HK\$400,000 – less than HK\$600,000 港幣 400,000 元 - 港幣 600,000 元以下	<b>E</b> 6	HK\$ 1 million or above 港幣 1,000,000 元或以上

(2024-11)

13/F, Causeway Bay Plaza 2, 463-483 Lockhart Road, Hong Kong香港銅鑼灣駱克道463-483號銅鑼灣廣場二期13樓T: (852) 2982 7888F: (852) 2982 7777W: www.ifphk.orgE: info@ifphk.org





Please fill out this questionnaire to help us better understand your needs. The questionnaire may be returned together with the renewal application.

請填妥這份問卷,讓我們更瞭解您的需要。您可把問卷連同續期申請表格一併提交。

### PART I 第一部分

1.		ase select your industry sector. 選擇您的行業界別。				
		Banking 銀行 Insurance 保險 Financial or Investment Advisor 理財或投資顧問		Fund House/Securities Brokerage 基金公司/證券經紀 Accounting Practice 會計 Legal Practice 法律		Real Estate Sector 房地產界別 Academia 學術 Others 其他
2.		ase select your income range for the 足以下選出最接近閣下於過去 12 個月		st 12 months (in Hong Kong dollar). 收入的範圍(以港元計算)。		
		< \$200,000 \$200,000 - \$300,000 \$300,001 - \$400,000 \$400,001 - \$500,000		\$500,001 - \$600,000 \$600,001 - \$800,000 \$800,001 - \$1,000,000 \$1,000,001 - \$1,400,000		\$1,400,001 - \$1,800,000 \$1,800,001 - \$2,000,000 > \$2,000,000
3.		what percentage did your individual 過去的 12 個月內,個人收入增長多少				
		1% - 5% 6% - 8% 9% - 11% 12% - 20%		21% - 30% > 30% My income did not grow 收入未有 My income shrunk 收入減少	增力	
4.		es your employer recognize you as a 内僱主是否知道你是 QUALIFIED RE		JALIFIED RETIREMENT ADVISER EMENT ADVISER 持有人?	holo	ler?
		No, my employer does not know th	at I are t	QRA holder 我的僱主知道我是 QRA am a QRA holder 我的僱主不知道我hat I am a QRA holder 我不清楚我的on 不適用,如自僱人士	是(	QRA 持有人
5.		at are the key benefits that your clie 為財務策劃師,你可以使客戶得到以		receive from you as a financial pland 些主要益處?	ner?	
	[Se	elect up to three options] [最多選擇	3項			
		Improved financial decision making Improved financial freedom and co Improved financial wellbeing and p Researching the entire market and 了解市場全面情況及獲得最適合的技	al m j cor ntro eacc rec 没資	atters 令財務問題簡單化及容易理解 nfidence 改善財務決策信心 l 改善財務自由狀況及控制 e of mind 改善財務健全及心境平和 eiving the most appropriate recomm 產品推薦	enda	·
		i nave not practiced financial plann	ıng I	in job 在工作中,我没有運用到財務	影束置	1



## 香港財務策劃師學會 INSTITUTE OF FINANCIAL PLANNERS OF HONG KONG

13/F, Causeway Bay Plaza 2, 463-483 Lockhart Road, Hong Kong 香港銅鑼灣駱克道463-483號銅鑼灣廣場二期13樓 T: (852) 2982 7888 F: (852) 2982 7777 W: www.ifphk.org E: info@ifphk.org

6.	When comparing with your colleague who is yet to complete the QRA Education Prograr agree that you perform better in the following aspects (1 = Strongly Agree, 5 = Strongly Dis 當您與尚未完成 QRA 教育課程的同事相比時,請填寫您在以下幾方面較好表現的同意程度	agree	):			•
	常不同意):	1	2	3	4	5
	Compare the key features of different types of retirement-related product available in Hong Kong 比較香港各類退休相關產品的主要特點	$\overline{}$	0	0	0	0
	Address the retirement needs and provide advices to pre-retirement and retired clients 為準退休和退休客戶提供典型的退休建議,以解決他們的退休需求	0	0	0	0	0
	Gain more opportunities to obtain company's recognition for your career advancement 獲得公司認可的更多機會,幫助您的職業發展	0	$\circ$	0	0	0
	Get more trust from your clients and easier to approach potential clients who need retirement advice 獲得客戶更多信任,更容易接觸需要退休建議的潛在客戶	0	0	0	0	0
7.	Do you have any plan moving overseas? 你有意移居海外嗎?					
	□ No 沒有 □ Yes, within one year 有,預計一年內 □ Yes, 1 to 5 years 有,預計一到五年 □ Yes, timing undecided 有,時間未定					
<u>PA</u>	RT∥ 第二部份					
Qu	estions about Professional Development and Training Experience: 有關會員專業發展	及培訓	的問	題:		
8.	Do you know that practitioners are eligible to apply for reimbursement of training programme to Enhance Talent Training for the Asset and Wealth Management Sector (the and Pilot Green and Sustainable Finance Capacity Building Support Scheme?你是否知道從業人員有資格申請資產財富管理業先導計劃和綠色和可持續金融培訓先導計劃的款項發還?	WAN	l Pilo	t Prog	gram	me)
	□ Yes 知道 □ No 不知道					
9.	Are you interested in applying for the IFPHK's eligible training programmes under the Pilot Talent Training for the Asset and Wealth Management Sector (the WAM Pilot Programme Sustainable Finance Capacity Building Support Scheme? (You can select more than one 你是否有興趣申請學會在資產財富管理業先導計劃和綠色和可持續金融培訓先導計劃下的台項)	) and/ option	or Pi	lot Gr	een	and
	□ The Associate Estate Planning Practitioner (AEPP®) Education Program 家族財富傳承 Succession Planning Through Trust Structures: A Case Study Approach 信託繼承規劃 Professional Certificate in Sustainable Investment Management and ESG Integration 整合專業證書 Not interested 沒有興趣	11:案	例研	究方法	Ė	
10.	Which training methods do you prefer most? (You can select more than one option) 請問哪種上課模式最能迎合你的需要? (可選多項)					
	□ Face-to-face 面授形式 □ Virtual class / webinar 網絡研討會 □ e-Learning / self-study 電子課程 / 自修 □ No preference 沒有喜好 □ Other, please specify 其他,請註明:					

11. What factor(s) will you consider when you decide to enroll in any training program/ couthan one option) 當您決定報名參加任何培訓課程時,您會考慮哪些因素? (可選多項)	urse? (You can select more
□ Fee 費用 □ Topic 主題 □ Eligibility for subsidy 津貼資格 □ Speaker 講師 □ Training format 培訓形式 □ Duration 時長 □ Reputation of training provider 培訓機構的聲譽 □ Other, please specify 其他,請註明:	
Questions about the future of financial planning: 有關財務策劃未來發展的問題:	
12. Which factor will have the greatest impact on your jobs over the next 2-5 years? 未來二至五年,您預計有哪項因素最影響你的工作?	
[Select one option] [請選擇一項]	
□ Technological change, e.g. Al or GenAl. 科技的變化,如人工智能(Al)或生成式人□□ Changes in client preference 客戶偏好的變化□□ Competitions from overseas and/or mainland talents 海外及/或中國內地專才的競爭□□ Regulatory changes 監管的變化□□ Economic conditions 經濟狀況□□ Other, please specify 其他,請註明:	₽ F
PART III 第三部分 Personal Particulars (Optional) 個人資料(可選擇不填寫)	
Name 姓名 :	
Signature 簽署 : Date 日期:	T. T. E. J. Ching M.

This is the end of the survey, thank you very much for providing your views to us. 多謝您完成問卷調査及提供您的寶貴意見。